



## D-LINK JOINS HUGHES BROADBAND ALLIANCE

*D-Link Joins the Industry's Most Prominent Organizations Working with Hughes Network Systems to Introduce New Broadband Technologies and Expand Markets*

**IRVINE, Calif., March 27, 2003** - D-Link, the award-winning designer, developer and manufacturer of networking, Broadband, voice and data communications solutions, today announced its participation in the Hughes Broadband Alliance Program. The Hughes Broadband Alliance was formed by Hughes Network Systems, Inc. (HNS), the world's leading provider of broadband satellite solutions and services, which it markets under the DIRECWAY® brand.

By joining the alliance, D-Link will gain the inside track into the development and distribution of next-generation broadband applications and services, which become certified to operate on SPACEWAY™, Hughes' advanced Ka-band broadband satellite platform. The Alliance offers D-Link a unique opportunity to expand the markets for its breakthrough broadband technologies.

"The Hughes SPACEWAY network delivers the bandwidth to allow everything from interactive videoconferencing to remote security surveillance at work or at a home office, at a price people can afford," said Steven Joe, President of D-Link. "D-Link has always been at the forefront of the networking industry and we look forward to being an important contributor to the Hughes Broadband Alliance."

The Hughes Broadband Alliance is an essential program for companies interested in the ubiquitous deployment of broadband applications utilizing SPACEWAY, the next-generation satellite platform for DIRECWAY services. Members are supported by the Hughes Applications Center of Excellence, staffed with 100 engineers who collaborate with members and customers during the development and deployment processes. Applications being developed include high quality, secure videoconferencing, telecollaboration, telemedicine, distance learning-on-demand and flexible end-to-end networking solutions.



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“As part of the Alliance, Hughes and D-Link will explore high-performance, user-friendly ways to connect small office/home office customers to broadband video services, thus opening up new market potential for video conferencing and surveillance and other broadband applications,” stated Richard Smallcomb, Director of the Hughes Broadband Alliance Program.

D-Link’s DVC-1000 i2eye VideoPhone™ and DCS-2000 Internet Camera are among the latest multi-media devices using broadband connectivity. The i2eye is a low-cost stand-alone device that enables face-to-face communication in the conference room at work or home office. The DCS-2000 Internet Camera is a full-feature surveillance system that provides remote high-quality video and audio monitoring from anywhere in the world through a browser. Collaboration will focus on how D-Link’s products can take advantage of the mesh networking and high bandwidth-on-demand capabilities of Hughes advanced SPACEWAY satellite platform.

### **About Hughes Network Systems**

Hughes Network Systems, Inc. (HNS), a wholly owned subsidiary of Hughes Electronics Corporation (HUGHES), is the world’s leading provider of broadband satellite network solutions for businesses and consumers, with more than 500,000 systems ordered or shipped to customers in 85 countries. HNS pioneered the development of high-speed satellite Internet access services, which it markets globally under the DIRECWAY® brand. In addition, HNS is a leading manufacturer of DIRECTV® satellite television receivers, having shipped more than 10 million systems to date.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, HNS maintains sales and support offices worldwide. The earnings of HUGHES, a unit of General Motors Corporation, are used to calculate the earnings attributable to the General Motors Class H common stock (NYSE: GMH). To learn more about HNS, please visit [www.hns.com](http://www.hns.com).



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**About D-Link Systems, Inc.**

Ranked by BusinessWeek as one of the top 100 Information technology companies, D-Link is the worldwide leader and award winning designer, developer, and manufacturer of networking, broadband, digital electronics, voice and data communications solutions for the digital home, Small Office/Home Office (SOHO), Small to Medium Business (SMB), and Workgroup to Enterprise environments. With more than a million square feet of manufacturing capacity and millions of Ethernet adapters, hubs and switch ports, manufactured and shipped, D-Link is a dominant market participant and price/performance leader in the networking and communications market. D-Link U.S.A., Canadian, and Latin American headquarters are located at 53 Discovery, Irvine, CA, 92618. Phone (800) 326-1688 or (949) 788-0805; Fax (949) 753-7033; Internet [www.dlink.com](http://www.dlink.com).

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發佈單位:友訊科技股份有限公司

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### 友訊加入美國休斯(HUGHES)寬頻聯盟

友訊科技係全球網路市場領導品牌公司，自行研發、製造並行銷寬頻、語音及資料傳輸等產品。今(28日)天宣佈加入休斯寬頻之結盟計劃，此一結盟計劃係由美國休斯網路系統公司(Hughes Network System Inc.(HNS))所策劃，該公司係寬頻衛星及服務的領導廠商，並以其品牌DIRECTWAY在市場上行銷。

由於加入此一聯盟，友訊將會得到該公司之協助，開發及行銷下一代的寬頻設備及服務，並獲得其驗證，可在SPACEWAY上運作，這是休斯公司先進的Ka-band寬頻衛星平台，此項結盟提供友訊公司一個特別的機會，可突破其寬頻技術，並同時擴充其市場。

友訊美國分公司總經理Steven Joe表示：「休斯的SPACEWAY網路，以平價提供辦公人員或SOHO族，以寬頻進行互動視訊會議或遠地安全監控等工作；友訊一直都是網路業的領導廠商，我們希望成為休斯寬頻聯盟的主要成員之一。」

休斯寬頻聯盟是一項重要的計劃，讓致力於寬頻產品開發的公司使用SPACEWAY，這是一個在DIRECTWAY服務之下的新一代衛星平台，加入聯盟的成員，由休斯卓越應用中心的一百位工程師提供支援，並在開發及實施過程中，結合了聯盟會員及使用者共同合作。

目前開發中的應用包括了高品質、安全性的視訊會議、遠程合作、遠程醫療、遠程隨選教學及終端網路解決方案等。

休斯寬頻聯盟的主管Mr. Richard Smallcomb 表示：「成為聯盟的成員，休斯及友訊將致力於高效能、使用方便的寬頻視訊服務給SOHO客戶，因而開發出視訊會議及監控方面新的市場潛力及其他寬頻應用。」

友訊科技的DVC-1000 i2eye視訊電話及DCS-2000網路相機是最新的多媒體寬頻連接設備，i2eye是低成本且獨立的設備，可在辦公室或家中讓雙方面對面溝通，另外DCS-2000網路相機是全功能的監控系統，可經由瀏覽器在世界上任何地點進行高品質的遠程影音控制。

休斯與友訊雙方的合作，將專注於如何將友訊的產品利用休斯的SPACEWAY衛星平台，而獲得衛星網路及隨選頻寬的好處。

#### 關於休斯網路系統

休斯網路系統公司(HNS)是休斯電子公司Hughes Electronics Corp.(HUGHES)擁有的



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分公司，是寬頻衛星網路的領導廠商，在全球85個國家擁有50萬用戶，HNS率先開發高速衛星接入Internet的服務，並以DIRECTWAY品牌在全球行銷；此外，HNS是DIRECTV的領先製造者，這是一個衛星電視接收器，至今已生產一千萬個以上。

HNS總部位於美國馬里蘭州華府市郊，該公司在全球設有銷售及支援服務公司，休斯電子公司是通用公司的一個單位，對通用公司的盈餘多所貢獻。

### 關於友訊科技公司

友訊被美國商業商刊評選為前100大資訊科技公司之一，友訊是全世界的領導廠商，自行研發、製造並行銷網路、寬頻、語音及資料通訊設備，用戶遍及家庭、中小型及大型企業，擁有超過一百萬平方英尺的工廠面積，及數百萬美元的網路產品全球銷售實績，是網路及通訊市場的領導者。

※如需其他資訊，請至本公司網站瀏覽 <http://www.dlink.com.tw/lr>

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